

SERIAL 05118 IGA OFFICE MACHINES; COLOR & B/W NETWORKED COPIER

DATE OF LAST REVISION: September 01, 2006 CONTRACT END DATE: August 11, 2007

**CONTRACT PERIOD BEGINNING JULY 26, 2005
ENDING AUGUST 31, 2006 11, 2007**

TO: All Departments

FROM: Department of Materials Management

**SUBJECT: Contract for OFFICE MACHINES; COLOR & B/W
NETWORKED COPIER (NIGP 60072)**

Attached to this letter is a listing of vendors available to Maricopa County Agencies utilizing the Pinal County Contract #0304-037. The using agency and other interested parties may access and electronic version of this contract from the Materials Management Web site at:
http://www.maricopa.gov/materials/Awarded_Contracts/search.asp.

Please note: Price Agreement Purchase Orders (PG documents) may be generated using the information from this list. Use Commodity Code(s) S076911, B0607457

All purchases of product(s) listed on the attached pages of this letter are to be obtained from the listed contractor(s).

①

Response to Solicitation #0304-037 Color & B/W Networked Copier



Pinal County
Arizona
Print Shop

31 N. Pinal Street
Florence, AZ 85232

**Presented by
Joe Kemplin, Account Executive**

Hughes~Calihan
Since 1918

Connecting Technology With Business

**Phone: (602) 798-7277
or 1-800-352-3040, ext. 277
Email: jkemplin@hughes-calihan.com**

56,000

PINAL COUNTY
COMPETITIVE SOLICITATION
RFP Bid # 0304-037
August 3rd, 2004 (4:30 PM)
RESPONSE FORMS

Pricing

Proposed pricing must remain firm for a period of 60 days after Response due date.

Cost of copier per specifications:
 Price does not include applicable tax

\$25,25.00

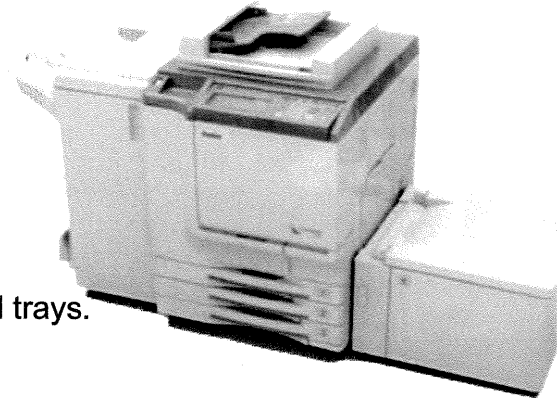
State the Brand and Model:

Konica Model 8050 or Hp 9850 Color Printer

50 prints per minute – B/W & Color

Supports 150,000 prints per month capacity.

- Reversing Automatic Document Feeder
- Automatic Duplexing
- 1,500 sheets of paper - 16 lb to 110 lb index from all trays.
- 250 Sheet Bypass
- 3,000 Sheet Stapling Finisher – up to 50 sheet sets
- IP-921 Print Controller With the VI-621 Interface Kit
- Post Script



Shipping: no charge

Network Installation (up to three workstations) \$350.00

<u>Optional Accessories</u>	<u>Purchase Price</u>
LCT - additional 5,050 sheets of paper	\$1,520.30
Color Profile Kit	1,136.20
Graphics Arts Package	3,737.50
Punch Kit 3 hole	393.53
Punch Kit 2 hole	393.53
Post Sheet inserter	558.90
Engine Memory 256MB*4	568.10
Booklet Finisher	2,337.95
Booklet Trimmer Unit	8,445.60
Adaptor for Trimmer Unit TU-109	2,295.00
Color ED-Densitometer	524.40
Upgraded EFI IP-901 Fiery Controller	16,995.00
Memory U/G, IP-901 Controller 256mb	340.00
FACI kit for IP-901	3,199.00
FACI kit stand for IP-901	625.00
Auto Trap for IP-921	825.00
Spot on for IP-921	825.00
Hot Folder for IP-921	825.00
Doc Builder Pro Software	1,420.25

Service & Supply Costs for the

Konica Model 8050 or Hp 9850 Color Printer
50 prints per minute – B/W & Color

	Monthly Charge	B/W Prints Included Per Month	B/W Overage	Color Prints Included Per Month	Color Overage
Year One	\$ 430.00	20,000	\$.01	4,166	\$.055
Year Two	456.00	20,000	\$.0107	4,166	\$.058
Year Three	483.00	20,000	\$.011	4,166	\$.063
Year Four	530.00	20,000	\$.0117	4,166	\$.071
Year Five	570.00	20,000	\$.012	4,166	\$.079

Maintenance includes all labor, parts and toner.

Does not include paper and staples. Staples are \$45.00 for 15,000.

PINAL COUNTY
COMPETITIVE SOLICITATION

SPECIFICATIONS

MAINTENANCE

Pricing to include an all inclusive maintenance for both Color and Black/White copies, charging a lower price for black and white copies.

Maintenance to include but not limited to toner, developer, drums, fusers, fuses, ink cartridges, parts and labor (excludes paper and staples).

Estimated number of copies per year:

Color: 50,000

Black/White: 250,000

	Monthly Charge	B/W Prints Included Per Month	B/W Overage	Color Prints Included Per Month	Color Overage
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PINAL COUNTY FINANCE DEPARTMENT

MAUREEN ARNOLD, CPA, CGFM, CPFO

CHIEF FINANCIAL OFFICER

PO BOX 1348

31 N. PINAL, BLDG. A, 2ND FLOOR

FLORENCE AZ 85232

520-866-6250 520-866-6944 (Fax)

PINAL COUNTY COMPETITIVE SOLICITATION

☐ Request for Proposal #

☒ Call for Bid # 0304-037
Color Copier
(Description)

DEADLINES

All times stated are Mountain Standard Time using our clock.

1. Pre-bid Conference
Location _____ (Date) _____ (Time)

Mandatory:
☐ Yes
☐ No

2. Written questions due Wednesday July 21, 2004 4:30pm
(Date) (Time)

to the attention of Vicki J. Whitfield
(Buyer)

Phone #(520) 866-6264 Fax # 520-866-6661 Email vicki.whitfield@co.pinal.az.us

Do not attempt to contact any other County employee during the procurement process.
Answers to questions will be compiled into Addenda and sent to each firm.

3. Response due Tues., August 3, 2004 4:30 pm MST # of Originals: 1 (One)
(Date) (Time) # of Copies: 3 (three)

CONTRACT

1. Type: ☒ Fixed price ☐ Other _____

Length: Original Term 1 (One) # of Renewals 4 (Four)
(Years) (Years)

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PINAL COUNTY
COMPETITIVE SOLICITATION

2. Form:

The following documents are included and made a part of the contract:

- ☒ This document
- ☒ Response
- ☒ Addendums, if any
- ☒ Best and Final Offer
- ☐ Executed Contract
- ☐ Purchase Order

If you have a proposed form of contract, it must be submitted with your response. Award is contingent upon contract documents acceptable to the County. County will award contracts to primary vendors only.

3. Evaluation criteria: Contract award, if any, will be made to the firm whose response is determined to be most advantageous to the County. Selection criteria include, but are not limited to:

Conformance to specifications

Total cost

Results of reference checks

Past performance on similar contracts with the County or other governmental entities

Other _____

4. Conflict of Interest: This (Contract) is subject to cancellation for conflict of interest without penalty or further obligation pursuant to A.R.S. § 38-511, the pertinent provisions of which are incorporated into and made part of this Contract as if set forth in full.

5. Governing Law: This (Contract) shall be governed by and construed in accordance with the laws of the State of Arizona.

6. Venue: Notwithstanding A.R.S. § 12-408, venue for any suit or action arising under this (Contract) shall be commenced and remain in the Superior Court of the State of Arizona in and for the County of Pinal, Florence, Arizona, but only after exhausting all possible administrative remedies.

7. Non-appropriations: In the event sufficient funds shall not be appropriated for required payments under this (Contract) for a subsequent fiscal year, and if the County has no funds reasonable available for payment from other sources, the County may terminate this Contract without penalty or further obligation at the end of the fiscal year wherein such funds have been appropriated.

8. Cancellation: The County may terminate the contract at any time and with cause after giving thirty (30) days' written notice. Mutual consent may terminate the contract at any time for convenience after giving sixty (60) days' written notice.

9. Assignability: The County reserves the right to deny the assignment of the contract.

PINAL COUNTY
COMPETITIVE SOLICITATION

10. Severability/Jurisdiction: Each provision of the contract stands alone and any provision of the contract found to be prohibited by law will be ineffective only to the extent of such prohibition, without invalidating the remainder of the contract. The laws of the State of Arizona apply to all provisions under the contract. Any action must be commenced no later than one year after termination of the contract.
11. Intergovernmental Purchasing: The County has entered into interactive purchasing agreements with other political subdivisions in order to conserve resources, reduce procurement and commodity/services costs, and improve delivery time. Other governmental parties to these interactive purchasing agreements may request the successful bidder to extend provisions of the contract to them.

INSURANCE

Insurance required:

☐ No

☒ Yes

Worker's compensation:

Coverage that satisfies the obligations imposed by Arizona law.

☒ Yes

Comprehensive general liability insurance:

Combined single limit amount per occurrence including coverage for bodily injury, death, broad form property damage (including completed operations), personal injury (including coverage for contractual and employee acts), blanket contractual, contractor's protective, products and completed operations, and explosion, collapse and underground coverage, if applicable. Policy must contain a severability of interest clause.

☒ \$1,000,000

☐ \$4,000,000

☐ \$2,000,000

☐ \$5,000,000

☐ \$3,000,000

☐ Other _____

☒ Yes

Comprehensive automobile liability and property damage insurance:

Amount per occurrence, covering all vehicles (whether owned or hired) assigned to or utilized in the performance of the specifications.

☒ \$1,000,000

☐ \$4,000,000

☐ \$2,000,000

☐ \$5,000,000

☐ \$3,000,000

☐ Other _____

☐ Yes

Professional liability insurance:

Amount per claim and aggregate, kept in force at least two years after completion of and payment for specifications.

☐ \$1,000,000

☐ \$4,000,000

☐ \$2,000,000

☐ \$5,000,000

☐ \$3,000,000

☐ Other \$ _____

Certificates of insurance, except for Worker's Compensation, must be sent to the County within fifteen (15) days' of the notice of contract award and must name Pinal County and its agents, officials and employees as additional insureds. Coverage cannot be terminated without thirty (30) days' written notice to the County.

RESPONSE

1. Identification: All responses must be sealed and marked with the Proposal/Bid # and Description and sent to the attention of the buyer at the address listed on this letterhead.

PINAL COUNTY
COMPETITIVE SOLICITATION

Hand delivery must be made to 31 N Pinal, Building A, Second Floor. Envelopes must have a return address including name, address, phone and fax numbers. Responses must include completed Response Forms.

2. Qualification: Late responses will not be considered. Failure to complete and return all Bid Response Forms will result in rejection of your response. The County reserves the right to accept or reject any part of any or all proposals as may be determined to be in the best interest of the County. The right to waive minor informalities is hereby reserved.
3. Proprietary designations: Portions of the responses can be designated as proprietary if justified to the satisfaction of the Chief Financial Officer. Justification must include any copyright, patent or license information along with an explanation of what harm your firm will suffer if the information is disclosed under the Freedom of Information Act. All responses are open to public inspection after contract award.
4. Discussions after initial response (FOR RFP'S AND RFQ'S ONLY): Opportunity for discussion is at the discretion of the County. Discussions may be conducted to determine the firm's full understanding of and compliance with the specifications and may relate to negotiation of changes to Responses or for obtaining best and final offers.

PINAL COUNTY COMPETITIVE SOLICITATION

SPECIFICATIONS

Pinal County is requesting bids for a Color/Black and White Networked Copier. The awarded vendor will provide a color/black and white, networked copier including delivery, maintenance and turnkey per specifications as stated below.

Pinal County is a political subdivision of the State of Arizona. The County directly provides services to the public, and exercises enforcement powers to regulate a variety of public and private activities. Functionally, the County operates through a number of departments.

The primary function of the using department, Pinal County Print Shop, is in-house printing for County and other political sub-divisions. Examples are CAFR, budget books, brochures and evidence photos.

Pinal County is interested in available upgrades to the copier and request that vendor bid on these upgrades. Our request does not imply that Pinal County will take advantage of any or all of the upgrades.

Cost will be FOB Pinal County, AZ 85232. Cost will not include tax. The awarded vendor will include tax on the invoice.

COPIER:

Print/copy Process:	Laser
Copy/print Speed:	50 ppm minimum
Resolution:	600 x 600 dpi minimum, 600 x 1800 enhanced resolution
Gradation:	256 Shades Per Pixel
Magnification:	25%-400%
Copier Memory:	512 MB with ability to add more memory
Original Paper Size:	Index Card Up to 11" x 17"
Duplex:	Yes
Multiple Copy:	1-9999
Meter-Copy Count:	Two (One for Color Copies and Another for Black/White Copies)
Standard Paper Capacity:	3 x 500 sheets; 250 sheet Multi-Purpose Bypass Tray
Optional Paper Capacity:	2,500 sheet Large Capacity Tray or larger
Paper Weight:	All Standard Trays (Auto Duplex): Plain Paper; 55 lb Bond/75 lb Cover/110 lb Index, Bypass Tray and LTC: up to 140 lb Index
Copy Features:	Color Adjustment, Creative Functions, Booklet Creation, Job Memory, Mixed Size Originals, Proof Copy, Image Overlay, Job Build, Department Tracking Codes, Glossy Mode
Accessories:	Auto Document Feeder, Staple Finisher, Booklet Finisher, Large Capacity Tray, Hard Disk Drive, Memory 256 MB (+), Trimmer Unit, 3/2 Hole Punch, Post Sheet Inserter, Platen Cover
Networking:	Yes

DRIVERS:

Drivers must support Windows 98 & 2000/XP
Ethernet interface that supports 10/100 speeds.
Must support TCP/IP.
Ability to work as a NDPS printer using the Novell Gateway.
Ability to push printer drivers to the client as well as remove them using NDPS administrative tools.

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COMPETITIVE SOLICITATION

RESPONSE FORMS

1. Contacts and authorized signatures

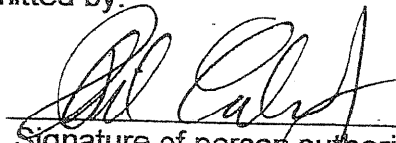
This response to Solicitation # 0304-037 is submitted by:

Hughes-Calihan Corp.
Company Name

4730 N 16th Street
Address

PHX Az 85016
City/State/Zip

602-264-9631 602-234-2406
Phone #/Fax #


Signature of person authorized to bind the firm

Phil Calihan Jr Secy-Treas
Printed Name and Title

8-3-04
Date

860134605
Taxpayer Identification Number

The firm expressly warrants and certifies that neither the firm nor its employees or associates have directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free competitive bidding in conjunction with this agreement.

PINAL COUNTY
COMPETITIVE SOLICITATION

RESPONSE FORMS

2. References

List five customers of your firm who have purchased commodities and/or services similar to this solicitation. Include customer's company name, address, telephone number, fax number and a contact name.

- | | |
|---|--|
| <p>a. Harris Bank and Trust
Nationwide with offices in Arizona
Tom Podborney
Vice President of Operations
480.951-4900</p> | <p>d. Yuma Regional Medical Center
3999 W. 32nd Street
Yuma, AZ 85364
Maxine Stone
Print Shop
928.336-7026</p> |
| <p>b. Maricopa County
Multiple locations throughout Arizona
Mr. Corey Slama
Procurement
602.506-3243</p> | <p>e. Las Vegas Review Journal
1111 W. Bonanza
Las Vegas, NV 89106
John Hamilton
702.383-0438</p> |
| <p>c. Arizona Public Service
Several locations throughout Arizona
Ms. Nancy Lutey
Operations
602.250-2099</p> | <p>f. Christ Church of the Valley
7007 W. Happy Valley Road
Peoria, AZ 85383
Ginny Majors
928.376-2444</p> |

RESPONSE FORMS

State any proposed deviations from full compliance with the specifications described in this solicitation. You must cite the paragraph numbers or describe the specific location of a requirement specified in any attachment, for each deviation proposed. Deviations may be considered, provided that you submit adequate explanation and justification. If no deviations are proposed, **so state** by writing none in the space provided. If at any time we discover deviations in your proposal that are not identified on this Form, you will be subject to disqualification from consideration or cancellation of contract.

[illegible]

PINAL COUNTY
COMPETITIVE SOLICITATION

RESPONSE FORMS

5. With bid response, Vendor will enclose literature regarding copier and upgrades offered.

